

Ad Close/ Materials Due	January	February	March	April	May
	Dec 5/Dec 12	Jan 11/Jan 18	Feb 10/Feb 16	Mar 10/Mar 17	Apr 11/Apr 18
Feature Articles	Supplier Capabilities Spotlights — Profiles of Leading Dairy Suppliers are Showcased	Milk and Non-Dairy Beverage Outlook ProFood Tech Show Preview Special Report: Fortifying with dairy, nondairy proteins	Ice Cream Outlook Cheese Trends WCIC Show Preview	Cultured Products Outlook Food Safety Update/Food Safety Summit Preview	Non-Dairy Beverage Outlook Functional Ingredient Outlook IFT Show Preview
Eat. Drink. Dairy. (New Products)	Yogurt	Cheese	Milk	Ice Cream	Tea & Coffee
Market Trends & Analysis	Ice Cream	Milk	Sports, Recovery & Energy Drinks	Cheese	Yogurt & Other Cultured Dairy Products
Ingredient Technologies	Texturants Q&A	Nuts & Inclusions Q&A	Tea, Coffee & Juice Q&A	Sweeteners Q&A	Flavors Q&A
R&D Columnists	Dairy Detective: <i>Making the Most of Milkfat Ingredients</i> Cheese Doctor: <i>Increasing Cheese Yield</i>	Tharp & Young: <i>Formulating a Cleaner Ice Cream Label</i> Culturally Speaking: <i>Protein to Deliver Health & Wellness</i>	Dairy Detective: <i>Daily Snack Patterns</i> Dairy & Nutrition: <i>Whole and Reduced Fat and Health Outcomes</i>	Tharp & Young: <i>Innovative Ingredients and Processes</i> Cheese Doctor: <i>Avoiding Color Defects in Cheese</i>	Tharp & Young: <i>Sweetener Systems for Ice Cream</i> Culturally Speaking: <i>Innovations in Fermented Products</i>
Health & Wellness	Fiber for Dairy Foods & Beverages	Formulating for Children	Superfruits, Fruit Bases & Concentrates	Formulating for Adults	Clean Label
New Product Showcase: Ingredients	Cheese Ingredients	Emulsifiers/Stabilizers/Texturizers	Colors for Dairy Foods and Beverages	Fruits, Nuts and Inclusions	Functional Ingredients
Corporate Profiles & Plant Visits	Milk	Ice Cream/Novelties	Cheese	Juice & Tea	Frozen Dairy Desserts
Processing & Operations	X-Ray, Metal Detection, Inspection Systems Q&A Sayler on Safety: <i>FSMA Preventive Controls</i>	3-A Today: <i>Intro to Hygienic Design: New Online Training Modules</i>	Quality on the Line: <i>QC Lab and Preventive Controls</i>	Pumps & Valves Q&A Sayler on Safety: <i>On-site Pathogen Testing</i>	3-A Today: <i>Hygienic Equipment Design Fundamentals</i>
Packaging Technologies	Secondary Packaging Systems	Packaging Points: <i>Pouches</i>	Containers	Special Report: ESL/Aseptic Processing and Packaging	Labeling Q&A
New Product Showcase: Equipment	Cheesemaking Equipment	Lab Testing Kits & Equipment	Mixers & Blenders	Fillers	Filtration
Industry Insights	Spotlight on Sustainability: <i>Water Quality Trading</i>	IDFA's Rules & Regs: <i>Regulatory & Legislative Update</i>	Global Insights: <i>Opportunities for Exports</i>	Spotlight on Sustainability: <i>Sustainable Technologies</i>	IDFA's Rules & Regs: <i>Regulatory & Legislative Update</i>
Editorial/Multi-Sponsored Webinars					Phillip Tong on Cultured Products *590 Registrants in 2016
Bonus Items & Show Issues	FREE Supplier Capabilities Spotlight Profile, Equivalent Space for 1/2 page or larger ads. FREE digital edition upgrade IDFA Dairy Forum	Pack Expo East Ice Cream Technology Conference ProFood Tech Show Preview, FREE 1/4 Page Booth Preview & e-Blast	WCIC Show Preview Issue, FREE 1/4 Page Booth Preview & e-Blast WISCONSIN CHEESE INDUSTRY CONFERENCE	Food Safety Summit ADPI Annual Meeting American Dairy Products Institute	IFT Show Preview, FREE 1/4 Page Booth Preview & e-Blast Dairy-Deli-Bakery Conference Membrane Technology Forum

June	July	August	September	October	November	December																														
May 10/May 17	June 9/19	July 11/July 18	Aug 11/Aug 18	Sept 12/Sept 19	Oct 11/Oct 18	Nov 10/Nov 15																														
Packaging Outlook	Annual Buyers Guide & Sourcebook		Frozen and Refrigerated Dairy Dessert Outlook	Cheese Outlook	STATE OF THE INDUSTRY REPORT	Processor of the Year																														
Organic & Natural Dairy Foods and Beverages				Process Expo Show Preview			Going Green: Sustainability in Dairy Processing	CATEGORY -BY- CATEGORY REVIEW	<ul style="list-style-type: none"> MILK ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	International Whey Conference Recap																										
Novelties			Cultured	Cheese			Private Label Manufacturers Association Show Preview				PLUS Exporter of the Year	Juices/Teas/Waters/ Sport & Performance Drinks																								
Juice			Ice Cream	Frozen Desserts			Association Show Preview						<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	Cheese																						
Cultures, Enzymes & Acidulants Q&A			Protein Q&A	Colors Q&A											<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	Frozen Dessert Concepts Q&A																				
Dairy and Nutrition: <i>The Role of Dairy Foods in Sustainable Food Systems</i>			Dairy Detective: <i>The Health and Wellness Benefits of Protein</i>	Tharp & Young: <i>What Ice Cream Makers Must Know About Gelato</i>			Chocolate & Cocoa Q&A										<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	Culturally Speaking: <i>Controlling Post-acidification of Cultured Products</i>																		
Anti-Aging			Cheese Doctor: <i>Reducing Safety Risks</i>	Culturally Speaking: <i>Learning From Cultured Products Around the World</i>			Dairy Detective: <i>Dairy's Place Among Natural Foods</i>												<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	Vitamins & Minerals Fortification																
Sweeteners			Prebiotics	Probiotics			Cheese Doctor: <i>The Microbiology of Cheese</i>														<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	Cultures/Enzymes/ Acidulants														
Yogurt/Cultured			Flavors	New Products from IFT			Ingredients for Beverages																<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	Processor of the Year												
Quality on the Line: <i>GMO Analysis and Certification</i>			Plant of the Year	Cheese			Ice Cream/Novelties																		<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	3-A Today: <i>Maintaining Hygienic Design</i>										
Special Report: Contract Manufacturing/Private Label			Lab Testing	Conveyors & Palletizers Q&A			Heat Exchangers & Homogenizers Q&A																				<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	Blow Molding Q&A								
Processing Equipment			3-A Today: <i>Verifying the Integrity of Hygienic Design</i>	Sayler on Safety: <i>Preventing Product Recalls</i>			Quality on the Line: <i>Environmental Monitoring for Pathogens</i>																						<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	Packaging/Labeling						
Global Insights: <i>Trends in Overseas Demand</i>			Flexible Packaging	Packaging Points: <i>Sustainable Packaging Materials</i>			Rigid Packaging																								<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	IDFA's Rules & Regs: <i>Regulatory & Legislative Update</i>				
John Lucey on Trends & Growth Opportunities in Cheese <i>*488 Registrants in 2016</i>			Pumps & Valves	X-Ray, Metal Detection, Inspection Systems			IDFA's Dairy Facts																										<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	IDFA's Rules & Regs: <i>Regulatory & Legislative Update</i>		
IFT on Floor Issue			IDFA's Rules & Regs: <i>Regulatory & Legislative Update</i>	Global Insights: <i>Challenges for Exporters</i>			Containers (bottles, cartons and cups)																												<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	Exclusive Sponsorships Available 2018 Dairy Forum
			NEW-Best Practices in Food Safety	Opportunities in Milk & Non-Dairy Beverages <i>*735 Registrants in 2015</i>			Aseptic, Retort and ESL Equipment																													
	FREE digital edition upgrade	Process Expo Show Preview Issue, FREE 1/4 booth preview and e-Blast	Spotlight on Sustainability: <i>Improving Water Quality</i>	<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	Exclusive Sponsorships Available 2018 Dairy Forum																															
		Pack Expo Show Preview Issue, FREE 1/4 booth preview and e-Blast	Private Label Manufacturers Association Show Preview			<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	Exclusive Sponsorships Available 2018 Dairy Forum																													
		Supply Side West						<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	Exclusive Sponsorships Available 2018 Dairy Forum																											
		International Whey Conference								<ul style="list-style-type: none"> ICE CREAM & FROZEN DESSERTS CHEESE YOGURT & CULTURED PRODUCTS BUTTER JUICE, TEA, COFFEE, AND OTHER NON-DAIRY BEVERAGES INGREDIENT REPORT DAIRY EXPORTS 	Exclusive Sponsorships Available 2018 Dairy Forum																									
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